

Florian Hett

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D-55128 Mainz, Germany

FIELDS OF INTERESTS Behavioral Economics, Digital Economics, Applied Microeconomics, Financial Economics

AFFILIATIONS **Johannes Gutenberg University Mainz, Germany**
Professor of Digital Economics,
Gutenberg School of Management and Economics (GSME), 2018-
Researcher,
Research Unit Interdisciplinary Public Policy (IPP), 2018-
Goethe-University Frankfurt, Germany
Post Doctoral Researcher (Akademischer Rat a.Zt.),
Department of Management and Microeconomics, 2014-2018
Researcher,
Frankfurt Laboratory for Experimental Economic Research (FLEX), 2014-
Associate,
Center for Leadership and Behavior in Organizations (CLBO), 2015-
Researcher,
LOEWE Center Sustainable Architecture for Finance in Europe (SAFE), 2016-
Verein fuer Socialpolitik
Member, Committee for Organizational Economics, 2017-

EDUCATION **Graduate School of Economics, Finance, and Management,**
University of Frankfurt, University of Mainz, University of Darmstadt
Dr. rer. pol. (PhD equivalent), 2014

PUBLICATIONS **Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders**
Journal of Economic Behavior & Organization, forthcoming,
(with Henning Hermes, Mario Mechtel, Felix Schmidt, Daniel Schunk, and Valentin Wagner)
Bank Rescues and Bailout Expectations: The Erosion of Market Discipline During the Financial Crisis
Journal of Financial Economics, 126 (2017), 635-651,
(with Alexander Schmidt)
Social Identity and Social Free Riding
European Economic Review, 90 (2016), 4-17 (lead article),
(with Mark Bernard and Mario Mechtel)
How individual characteristics shape the structure of social networks
Journal of Economic Behavior & Organization, 115 (2015), 197-216,
(with Yann Girard and Daniel Schunk)

WORKING
PAPERS

Choosing Who You Are: The Structure and Behavioral Effects of Revealed Identification Preferences

Economic Journal, Revise and Resubmit
(with Markus Kröll and Mario Mechtel)

Pushing Through or Slacking Off? Heterogeneity in the Reaction to Rank Feedback

(with Felix Schmidt and Patrick Schneider)

Competitiveness in Dynamic Contests: Evidence from combined field and lab data

Unicredit & Universities Best Paper Award on "Behavioral Organizational Economics"
(with Yann Girard)

Heterogeneity in Dynamic Contests: Empirical Evidence from a Gaming App

WORK IN
PROGRESS

Shaping preferences for cooperation in the context of primary education

(with Michael Kosfeld, Mario Mechtel, Daniel Schunk, and Valentin Wagner)

(How) Do Default Options affect Subsequent Decision Making?

(with Marius Dietsch and Michael Kosfeld)

Blaming the Messenger: Endogenous Communication Frictions and Organizational Culture

(with Mark Bernard and Daniel Herbold)

Preference Heterogeneity and the Effectiveness of Commitment Devices

(with Devesh Rustagi and Maira Sontag Gonzalez)

Present Bias in Financial Decision Making

(with Andrej Gill and Johannes Tischer)

Identification as a choice in non-strategic and strategic environments

(with Evgeniya Chabanova and Kevin Bauer)

RESEARCH
GRANTS

DFG Research Grant, 147,900 Euro (with Mario Mechtel and Daniel Schunk) 2017

Enhancing cooperation and investigating peer effects on human capital formation

SAFE Research Grant, 61,000 Euro (with Andrej Gill) 2017

Financial decision making and present bias

SAFE Research Grant, 16,080 Euro (with Andrej Gill) 2016

Measuring Time Inconsistency Using Bank Account Data

Research Grant, JGU Mainz, 14,670 Euro (with Yann Girard and Daniel Schunk) 2012

Wie beeinflusst das soziale Umfeld die individuellen

kognitiven und nicht-kognitiven Fähigkeiten junger Erwachsener

CONFERENCE AND WORKSHOP PRESENTATIONS	Workshop on Microeconomics, Lüneburg	2018
	ESA World Meetings, Berlin	
	Annual Meeting Committee for Organizational Economics VfS, Cologne	2017
	Annual Meeting of the Verein fuer Socialpolitik, Vienna	
	Annual Conference of the European Economic Association, Lisbon	
	Arne Ryde Workshop on “Identity, Image and Economic Behavior”	2016
	Intern. Meeting on Experimental and Behavioral Social Sciences, Rome	
	ESA European Meeting, Bergen	
	Workshop on Microeconomics, Lüneburg	
	CLBO Research Meeting, Frankfurt	
	7th Maastricht Behavioral and Experimental Economics Symposium	2014
	Annual Meeting of the Verein fuer Socialpolitik, Hamburg	
	DFG Priority Program 1578 Workshop, Cologne	2013
	Annual Conference of the Royal Economic Society, Royal Holloway London	
International Meeting of Experimental and Behavioral Economics, Madrid		
IZA Workshop in Behavioral Organizational Economics, Bonn		
ESA World Meetings, Zurich		
4th Workshop on Economics, University of Tübingen	2012	
1st Research Workshop in Financial Economics, Mainz		
ESA World Meetings, New York		
Workshop in Behavioral Economics, Mainz		
9th Workshop “Money, Banking and Financial Markets”, Düsseldorf		
3rd Workshop on Economics, University of Tübingen	2011	
Annual Meeting of the European Public Choice Society, Izmir	2010	
Spring Meeting of Young Economists, Luxembourg		
Summer School Incentives and Behavioral Economics, Bronnbach		
Annual Conference of the European Economic Association, Glasgow		
Annual Meeting of the Verein fuer Socialpolitik, Kiel		
INVITED TALKS	ERINN Workshop, University of Oxford	2018
	Economics Seminar, University of Marburg	2017
	SITE Seminar, Stockholm School of Economics	
	CAGE Seminar, University of Warwick	
	SBEE Seminar, University of Michigan	2016
	Economics Seminar, Krannert School of Management, Purdue University	
	Banque de France - Toulouse School of Economics Workshop	2014
	“Bailouts, bail-in, and financial stability”	
	Economics Seminar, IAAEU at University of Trier	2012
	Seminar of the CESifo Group, Munich	
MPI Econ Workshop, MPI for Research on Collective Goods, Bonn		
DISCUSSIONS	Bank bias in Europe: Effects on systemic risk and growth	
	S. Langfield and M. Pagano (4th Research Workshop in Financial Economics, 2015)	
	Government Guarantees and Bank Risk Taking Incentives	
	M. Fischer, C. Hainz, J. Rocholl and S. Steffen (Banque de France - Toulouse School of Economics workshop “Bailouts, bail-in, and financial stability”, 2014)	
The Limits of Model-Based Regulation		
M. Behn, R. Haselmann and V. Vig (3rd Research Workshop in Financial Economics, 2014)		

AWARDS	Sturm & Drang Prize of Goethe University Frankfurt	2017
	Dissertation Prize of the Deutsche Bundesbank	2015
	Unicredit & Universities Best Paper Award	2013
	Junior Member of the Gutenberg Academy for Young Academics	2012-2014
	Best Paper Award 4th Workshop on Economics, Tübingen	2012
	Nominated for the 4th Lindau Nobel Laureates Meeting Lindau	2011
	Full Ph.D. scholarship GSEFM	2009-2010
	Awarded as best graduate in economics, University of Mainz	2009
	Award for diploma thesis, University of Mainz	2009
REFEREING	Economic Journal, Games and Economic Behavior, European Economic Review, Journal of Money, Credit, and Banking, Scandinavian Journal of Economics, Experimental Economics, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Economics of Transition, PLOS ONE, The B.E. Journal of Economic Analysis and Policy, Spring Meeting of Young Economists (2011-14)	
TEACHING	Instructor, University of Mainz	
	Microeconomics, Bachelor	2018
	Digital Economics, Bachelor	2018
	Measuring Heterogeneity using Behavioral Experiments, Seminar, Bachelor	2018
	Advanced Digital Economics, Master	2018
	Advanced Microeconomics, Master	2018
	Topics in Digital Economics, Seminar, PhD	2018
	Learning from Digital Data, Executive MBA	2017
	Introductory Econometrics, Master	2011-13
	Economics for Lawyers, Law undergraduates	2011
	Instructor, Goethe University Frankfurt	
	Management, Bachelor	2016, 2017
	Economics 6.1, Seminar, Bachelor	2016
	Measuring Heterogeneity using Behavioral Experiments, Seminar, PhD	2017
	Behavioral Welfare Economics, Seminar, PhD	2016
	Intermediate Microeconomics, Bachelor	2015
	Advanced Microeconomic Theory II - Game Theory, PhD	2014, 2015
	Does Finance Benefit Society, Seminar, Bachelor	2014, 2015
	Teaching Assistant, Goethe University Frankfurt	
	Management, Bachelor	2014
	Teaching Assistant, University of Mainz	
	Empirical Economics, Diploma and Bachelor	2009, 2011-13
	Economics of Banking, Diploma and Master	2011
	Current Issues in Intern. Financial Regulation, Seminar, Diploma and Master	2011
	Economics of Information, Diploma and Bachelor	2010
	Emp. Econ. – Applications w. STATA, Seminar, Diploma and Bachelor	2009, 2010